



INNOVATION

M&A

STANDARD INNOVATION MODEL

DECEMBER 2017

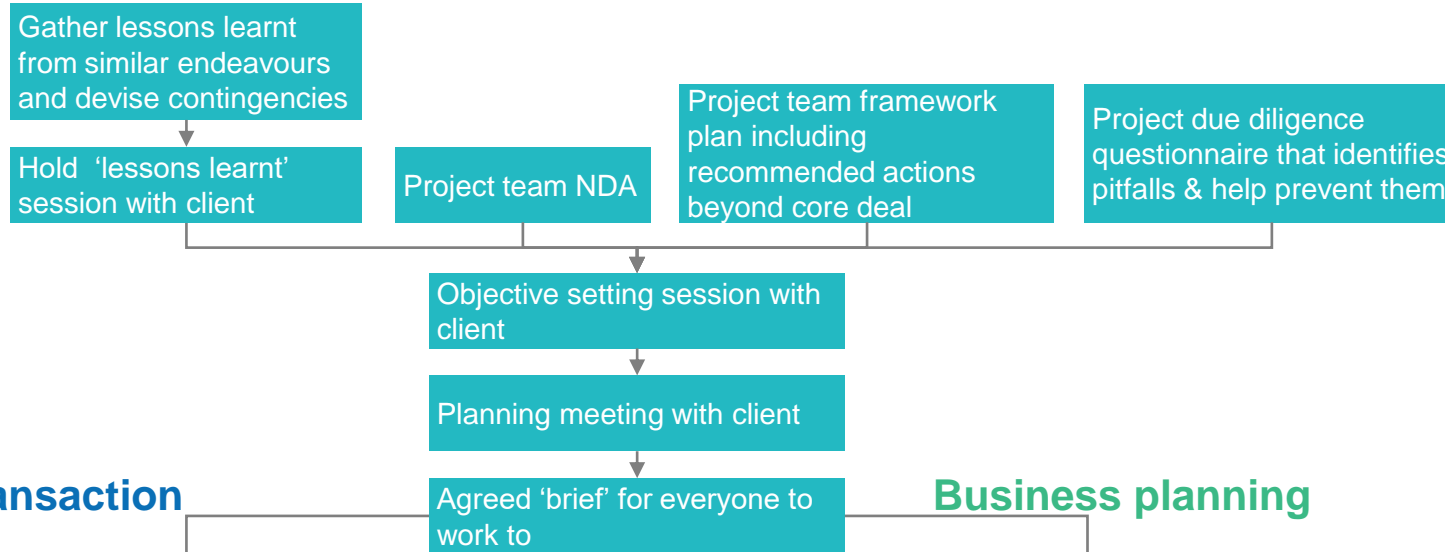
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Innovation's M&A management model

Innovation planning

This stage is prepared and led by Innovation to enable the minimisation of risk, delay and cost overrun.

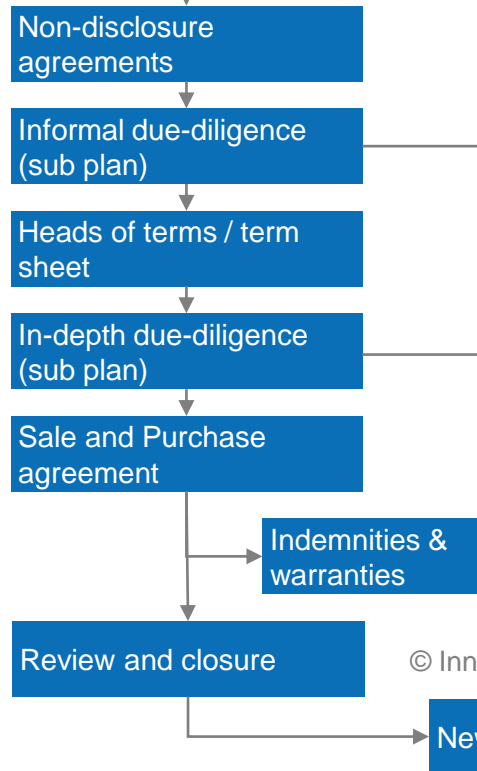
We take lessons from work we have previously done and plan for success. It can be fast and will lead to faster, smoother transactions



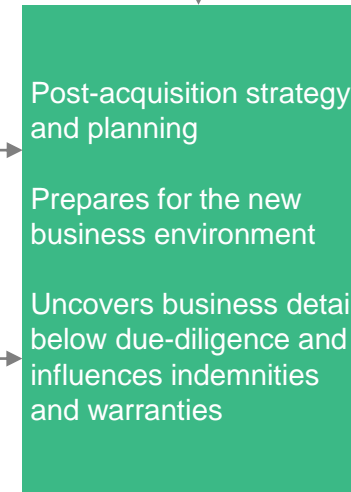
Transaction

This stage the normal part of M&A, but is set up to reduce failure or agreement of a suboptimal deal because of the planning work done by Innovation with client leads beforehand.

It is led by legal and finance people, but Innovation management can reduce this costs and timing.



Business planning



This stage prepares for the new business environment, giving leaders the opportunity to understand the nature of, and risks within the business.

It allows leadership to enter the new environment without any surprises.

It allows leadership be ready for 'day 1'.

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